



# LICENSE AGREEMENT

BECOME AN OFFICIAL ALQUIST PARTNER

## PARTNER WITH ALQUIST TO PRINT HOMES IN A PRE-DETERMINED GEOGRAPHIC REGION

### ALQUIST WILL

- Train your team on-site
- Create your financial modeling for home development and/or construction
- Print the first 1-2 homes with your team (1,500 sq ft or less, 1-story)
- Be available for tech support and troubleshooting throughout life of contract
- Work with licensee on finding grants for projects
- **CONTRACT TERM:** 2 or 3 years
- Your entity gets use of Alquist brand, website, partnerships with materials companies (discounted material), proprietary knowledge, use of Alquist design nozzles and interiors, technical support and use of Alquist curriculum for teaching/training
  - This program will be used at multiple community colleges and universities
  - Your entity can become part of these efforts and bring in students to help on print
- Licensee shall receive basic g-code home design, manual, information on weather changes and other in-the-field knowledge
- Licensee will receive 10% discount on all BB3D products during life on the contract

### YOUR ORGANIZATION WILL BE ASKED TO

- Provide up front license fee TBD based on term length and amount of work
- **PURCHASE OR LEASE** a Black Buffalo 3D 1-story or 3-story printer
  - Includes 2 weeks of Alquist training on-site
- Use Alquist preferred material for all prints

## WHY ALQUIST?

### INDUSTRY LEADERS

- First owner-occupied 3D printed home in the world
- First Habitat for Humanity 3D printed home in the US
- Experience on multiple construction printers
- Strategic Partners of Black Buffalo 3D, construction printer

### A FOCUS ON RURAL AMERICA

The #1 need in nearly every rural community is housing, and this led to the creation of Alquist. Alquist plans to work in communities throughout the US to develop new single family, multifamily, mixed-use, and senior living units.

### PERSONAL 3D-PRINTER INCLUDED IN EVERY HOME

All Alquist homes will come with a desktop 3D printer built in to the kitchen. This gives the home-owners the ability to print replacement parts for interior compents, make unique decorations, and explore the world of 3D printing.



ALQUIST

ALQUIST3D.COM | INFO@ALQUIST3D.COM



## TERMS

### Franchise organization must demonstrate

- Strong relationship with municipality/geographic location
- Ability to act as developer and/or have partnership agreement with an experienced developer, and/or contract with Alquist Homes as developer
- Financial security

### Relationships with

- General contractor
- Architect
- Engineer
- Lending institution

### Franchise organization must be able to pay

- 20% towards Black Buffalo 3D printer
- 50% towards initial printing of 2-3 homes

## TIER 1

- 50 homes or less
- 2-year contract
- **YEAR 1:** \$100,000
- **YEAR 2:** \$50,000
- 7% gross fee on all units referred to client
- 5% gross fee on all self generated units

## TIER 2

- 50+ homes
- 3-year contract
- **YEAR 1:** \$100,000
- **YEAR 2:** \$50,000
- **YEAR 3:** \$50,000
- 6% gross fee on all units referred to client
- 5% gross fee on all self generated units

## MINIMUM PREREQUISITES

- Licensee must attend at least one quarterly training session at BB3D and Alquist headquarters
- Have to purchase the bb3d printer / or lease for term of the agreement
- Must use the bb3d admixture

